

# THE POWER

# OF AUTOMATED PUBLISHING

Transform raw data into stunning  
digital and print publications.



**somfy**<sup>®</sup>

**In**Between  
NEXT LEVEL PUBLISHING

# WELCOME

# WE ARE...



Thomas Kühner

*Marketing Manager*



Laleh Gomari-Luksch

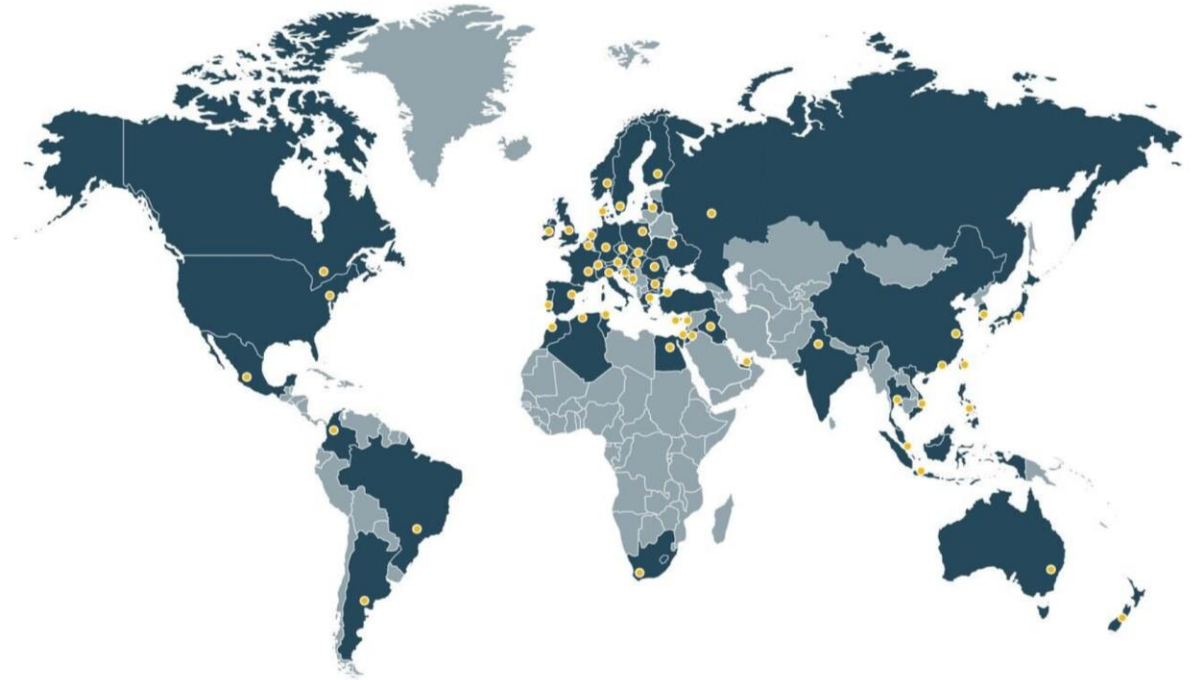
*Project Manager*



Peter Flory

*Director Sales*





**Over 50 years  
of innovation**

**57**

COUNTRIES

**121**

SUBSIDIARIES

**8940**

EMPLOYEES

# Next Level of Digitalization and Automation

- Professionalized **product and brand experience**
- **With automatically produced catalogs, sales folders, datasheets, price lists and more**



**15** catalogs

**2x** per year

**2** languages

**3** country segments

---

**All by hand!?**





The Somfy  
Strategy: Best  
solutions  
possible...

---

**Through digitalization  
& automation!**



# The time before...

---

**1 catalog**  
per month.

Always manual, over and  
over again... normal.



Let the magic happen...

# The **In**Between Way



	A	B	C	D	E	F
1	productid	parentid	type	image	layout	artNumber
2	cl		chapter	/Hemdg/clo_main.png	chapter	clo-shi
3	C1S1	C1	subchapter		subchapter	clo-shi
4	C1S1P1	C1S1	product	/Hemd/clo-shi-oly_main.png	product_small	clo-shi-oly
5	C1S1P2	C1S1	product	/Hemd/clo-shi-ete_main.png	product_small	clo-shi-ete
6	C1S1P3	C1S1	product	/Hemd/clo-shi-tra_main.png	product_small	clo-shi-tra
7	C1S1P4	C1S1	product	/Hemd/clo-shi-juc_main.png	product_small	clo-shi-juc
8	C1S2	C1	subchapter		subchapter	clo-hos
9	C1S2P1	C1S2	product	/Hose/clo-hos-ben_main.png	product_high	clo-hos-ben
10	C1S2P2	C1S2	product	/Hose/clo-hos-siv_main.png	product_high	clo-hos-siv
11	C1S2P3	C1S2	product	/Hose/clo-hos-sne_main.png	product_high	clo-hos-sne
12	C1S2P4	C1S2	product	/Hose/clo-hos-fri_main.png	product_high	clo-hos-fri
13	cl		chapter	/Hemdg/out_main.png	chapter	out-ski
14	C2S1	C2	subchapter		subchapter	out-ski-ove
15	C2S1P1	C2S1	overview	/ski/out_ski_ove_main.png	imagepage	out-ski-ove
16	C2S1P1	C2S1	product	/ski/out_ski_hur_main.png	product_table	out-ski-hur
17	C2S1P1V1	C2S1P1	variant		variant	out-ski-hur-166
18	C2S1P1V2	C2S1P1	variant		variant	out-ski-hur-173
19	C2S1P1V3	C2S1P1	variant		variant	out-ski-hur-180
20	C2S1P1V4	C2S1P1	variant		variant	out-ski-hur-187
21	C2S1P2	C2S1	product	/ski/out_ski_squ_main.png	product_table	out-ski-squ
22	C2S1P2V1	C2S1P2	variant		variant	out-ski-squ-162
23	C2S1P2V2	C2S1P2	variant		variant	out-ski-squ-172
24	C2S1P2V3	C2S1P2	variant		variant	out-ski-squ-182
25	C2S1P3	C2S1	product	/ski/out_ski_sal_main.png	product_table	out-ski-sal
26	C2S1P3V1	C2S1P3	variant		variant	out-ski-sal-155
27	C2S1P3V2	C2S1P3	variant		variant	out-ski-sal-162
28	C2S1P3V3	C2S1P3	variant		variant	out-ski-sal-169
29	C2S1P3V4	C2S1P3	variant		variant	out-ski-sal-176
30	C2S1P4	C2S1	product	/ski/out_ski_shi_main.png		out-ski-fly
31	C2S1P4V1	C2S1P4	variant		variant	out-ski-fly-160
32	C2S1P4V2	C2S1P4	variant		variant	out-ski-fly-166
33	C2S1P4V3	C2S1P4	variant		variant	out-ski-fly-172
34	C2S1P4V4	C2S1P4	variant		variant	out-ski-fly-184
35	C2S1P5	C2S1	product	/ski/out_ski_ser_main.png		out-ski-one
36	C2S1P5V1	C2S1P5	variant		variant	out-ski-one-153
37		View	ProductList	Price	Attributes	Translation

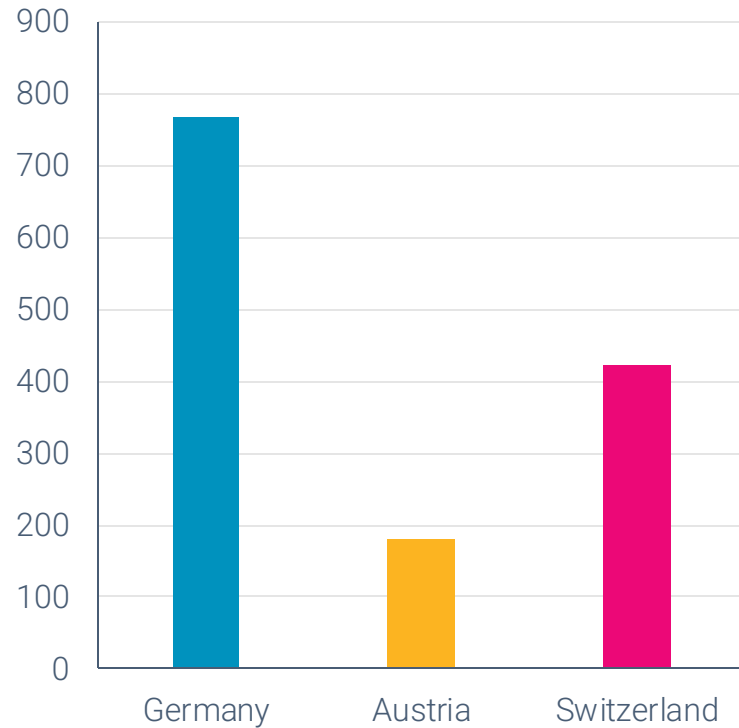




# Time needed / time saved

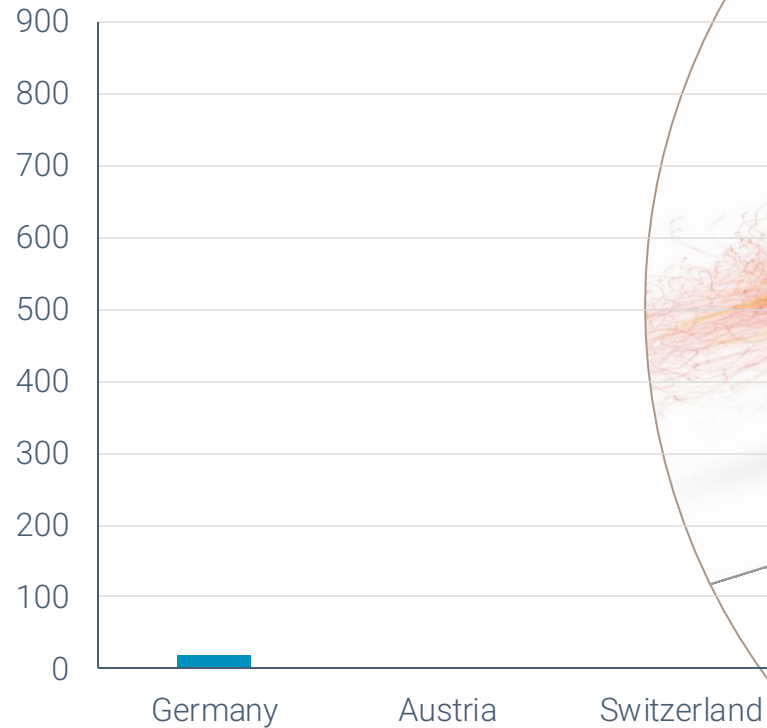
## Previous/manual

Installer catalogs: Hours graphic design  
2020/21 (manual creation)



## Present/automated

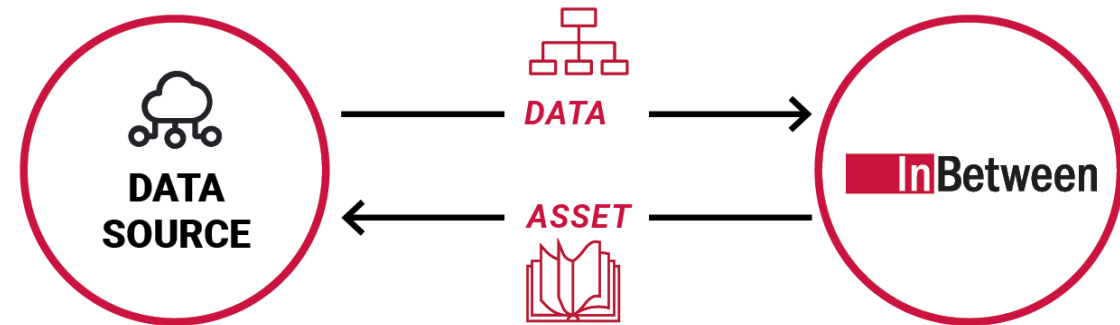
Installer catalogs: Hours graphic design  
2022/23 (automated creation)



# Today's World...

**15 catalogs**  
in 2 months.

- Fast
- Centralized and consistent
- Up-to-date
- No copy-paste errors
- Matching the Corporate Identity



# Takeaways

---

Take your time

Define responsibilities

Get started!



Let the magic happen...

# The **In**Between Way

1

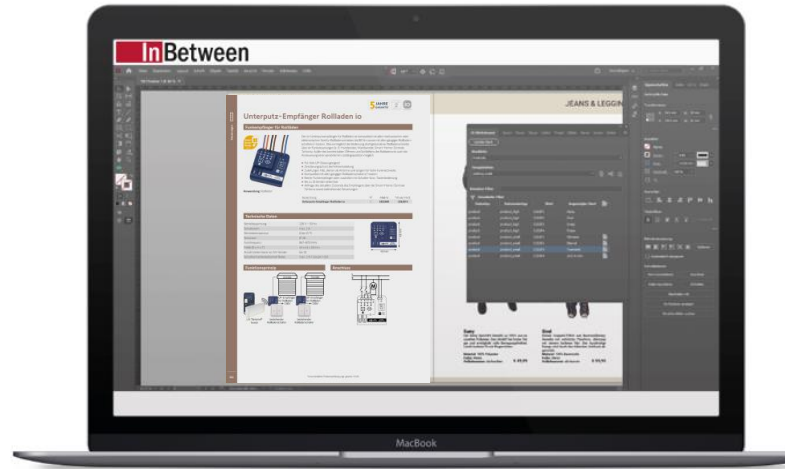
Data

2

Automated Layout

3

Result





For any requirement

# Modular Architecture



1. Efficient workflows
2. Real-time data
3. Various output formats and languages - for all digital and print channels



AND MANY MORE

Publication Wizard

**Peace of mind  
for any  
requirement  
and use-case**



# 285+ happy Customers (extract)





# THANK YOU!

# ...QUESTIONS?



Book a free quick check!



**somfy**®

**InBetween**  
NEXT LEVEL PUBLISHING